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I was already pretty fluent in LinkedIn - have many Connections; have my own Group for my business; use LinkedIn extensively for marketing through ads, Groups, updates etc... What John does in this book, LinkedIn Riches, is get to the meat of the matter.

LinkedIn Riches:
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How To Use LinkedIn For **How to use LinkedIn for Business, Sales**

**Business Sales
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- Who should be using LinkedIn Ads and Why -
- And much, much more!

Also, ... ABOUT THE
HOST: John Nemo is
the author of the #1
Bestseller "LinkedIn
Riches: How to
Leverage the World's
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With LinkedIn, John says the riches are in the niches. He recommends identifying two or three target audiences you really serve well.

Identify them by job

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